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# Corporate Overview



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- Who We Are
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- Our Global Network
- Building for the Future

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# Who We Are

Our people, our purpose, our values



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# Intermatic **Values**

Intermatic is a family-owned company with a global mindset. We've built an enduring reputation for quality by delivering robust lighting and energy control solutions that withstand the test of time.

**Quality | Innovation | Service**

**Founded**  
1891

**Headquarters**  
Libertyville, IL

**Employees**  
820+  
(Worldwide)



# A Legacy of Innovation

**1891**



The Pratt & Englund Company begins manufacturing streetcar fare registers in Chicago, IL. The company would later change its name to the International Register Company (IRC) in 1903.

**1930**



IRC begins manufacturing coin meters, clock-actuated devices which served as a precursor to modern time clocks.

**1945**



The first "Inter-Matic" time switch hits the U.S. market.

**1917**



IRC President Arthur Woodward invents the Wind Vane Sight, provides manufacturing support to Allied troops during WWI.

**1941**



IRC provides renewed support for the Allied effort during WWII, producing munitions and aircraft controls.

# A Legacy of Innovation

**1958** 

Building on successful commercial and residential offerings, IRC launches new timer-based pool and spa controls.

**1972** 

IRC officially rebrands as Intermatic Incorporated – the Intermatic we know today.

**1990** 

Intermatic approaches \$100 million in sales, adds new industrial-grade surge protection and landscape lighting solutions to its growing catalog.

**2011** 

Intermatic introduces commercial-grade digital timer controls (ET9000 Series), expands energy-saving product offerings.

**2018** 

Intermatic enters the smart control category with the launch of new Wi-Fi enabled solutions.

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# Manufacturing Excellence



**277,000 ft<sup>2</sup>  
Manufacturing  
Facility**



**40+  
On-Site  
Engineers**



**UL Certified  
Testing Lab**

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# Markets **We Serve**

A trusted, long-term partner within the industry





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# Aligned for **Success**



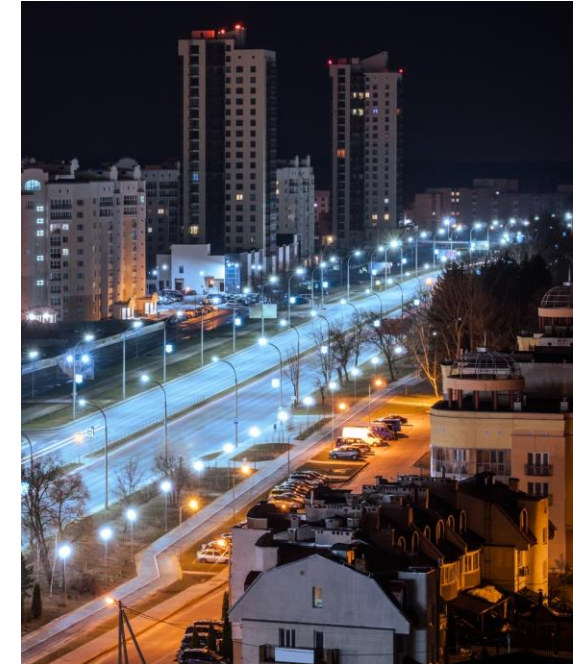
Residential



Commercial



Industrial



Utility

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# Residential



- Intuitive lighting and energy control solutions that add value inside and out
- Versatile product portfolio delivers convenience, energy savings and security to homeowners
- Industry leader in the residential surge protection category

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# Commercial

- State-of-the-art solutions that meet energy and building codes while enhancing occupant comfort
- Contractor-focused products offer simple installation, low maintenance and easy scalability
- First commercial-grade digital lighting control installed in 2011 (ET Series)



# Industrial



- Specializing in industrial-grade surge protection as well as machinery and pump controls
- Proactive sales and support team helps customers identify application-specific solutions that meet requirements
- UL Certified testing lab allows us to develop products that meet industry standards and customer specifications



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# Utility

- Durable solutions that connect communities across the globe
- Industry-leader in outdoor lighting controls, driving conversion to electronic photocontrols
- More than 1 million NightFox™ Electronic Photocontrols installed within North America



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# Industry-Leading **Solutions**

Reliable products that are time-tested and industry approved



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# Product Families



In-Wall Controls



Timer Controls



Sensors



Pool Spa

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# Product Families



Photocontrols



HVAC/R



Weatherproof Covers



Surge Protection



ARISTA™



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# Product Families - International



Light Controls



Meters



Temperature Controls

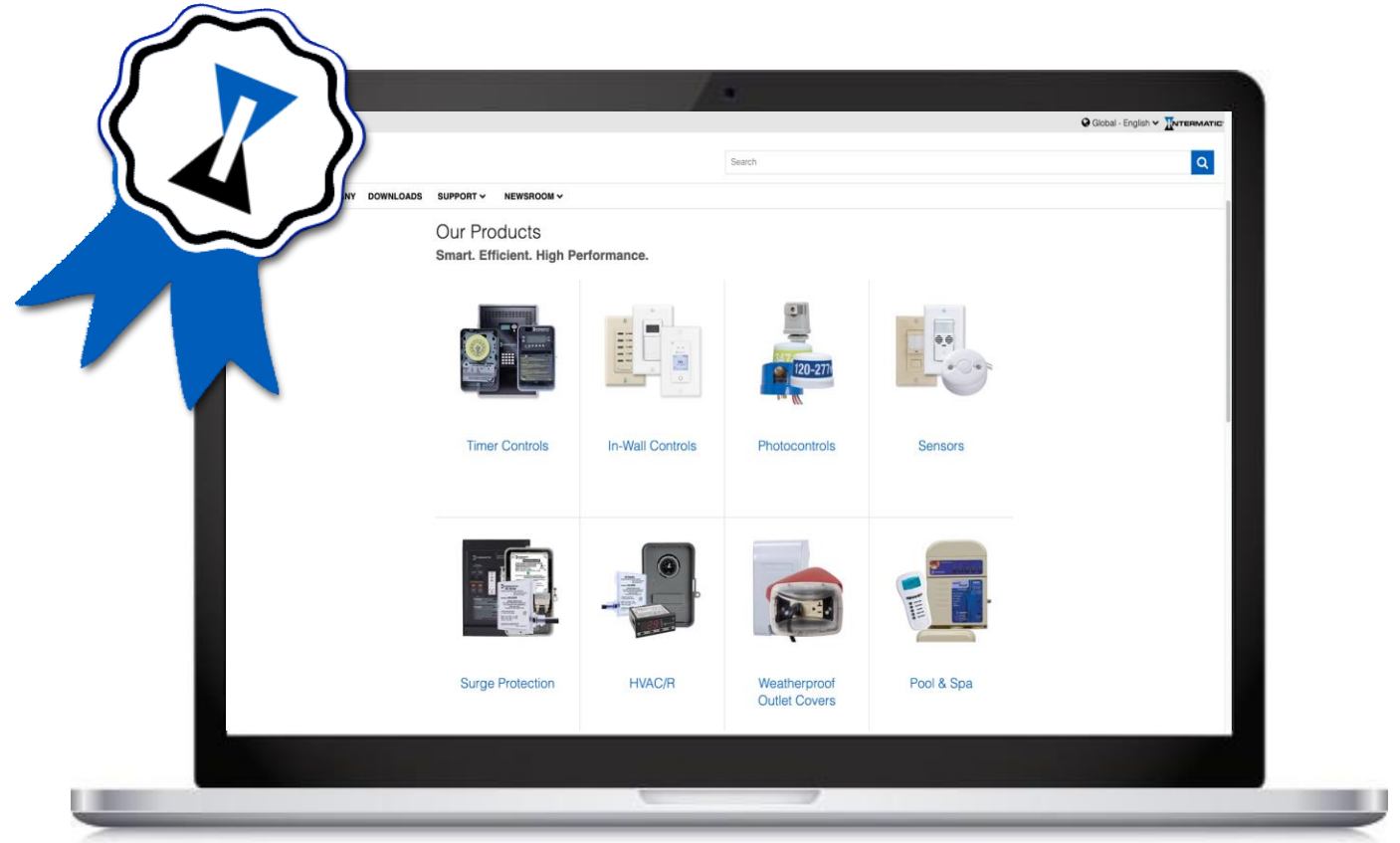


Time Switch Technology

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# The Category Leader

- Outdoor In-Use Weatherproof Covers
- Electronic Photocontrols
- In-Wall Timers
- Surge Protection
- Mechanical Timers
- Technical Support



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# Our **Global Network**

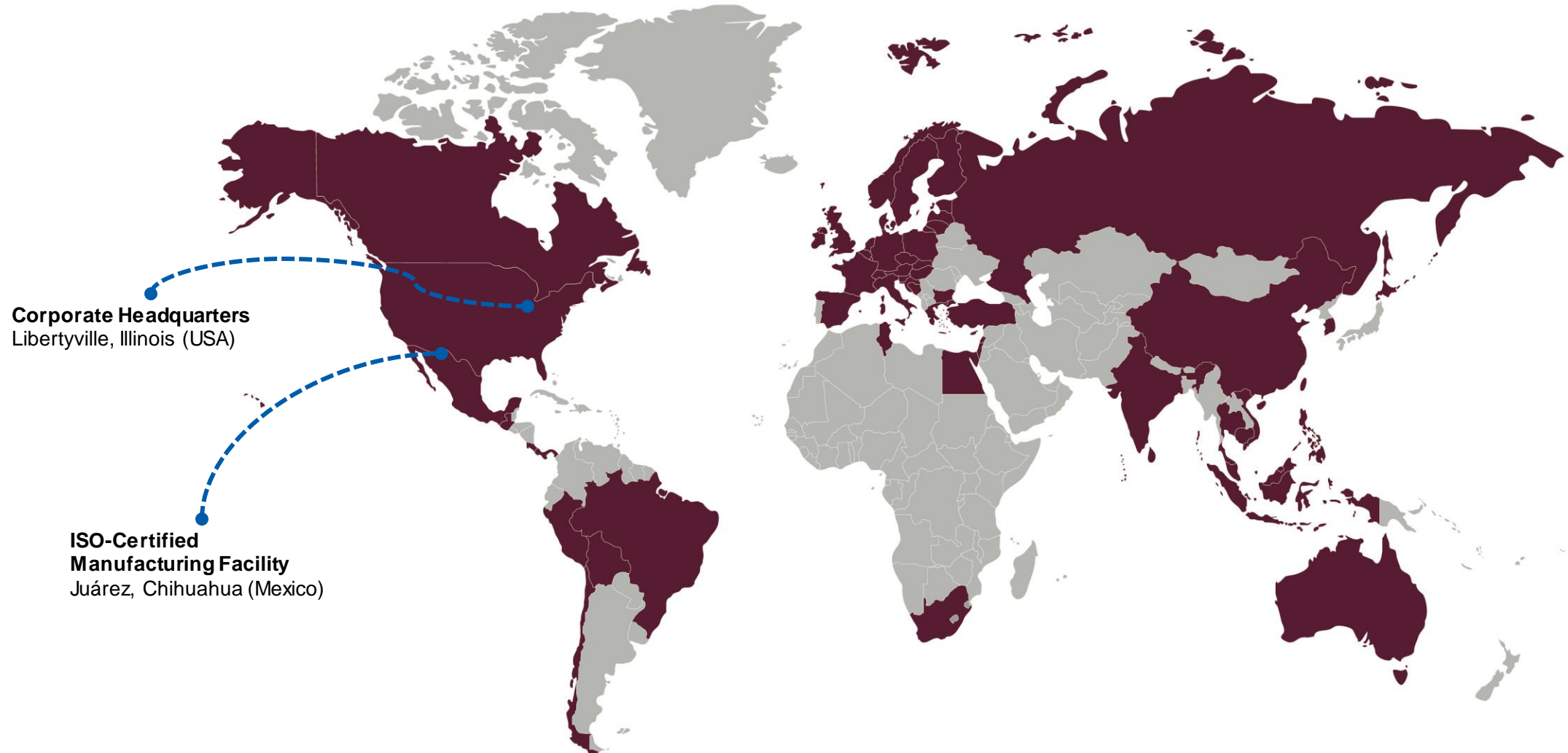
Serving customers in every corner of the world



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# Reaching a **Global Network**

From Illinois to Southeast Asia and beyond, Intermatic has a presence in 35+ countries across the world



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# Electrical Distributors

Our global network of electrical distributors serves as the backbone of our sales operation. They connect contractors and builders to our products while providing advice and recommendations on new solutions.



**Trusted  
Reputation**



**Simple  
Ordering**



**Award-Winning  
Support**



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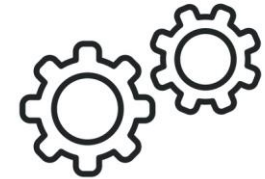
# Pool & Spa Distributors



Our network of Pool & Spa distributors works to deliver long-lasting, easy-to-install solutions to pool builders and pool service professionals.



**Quick  
Delivery**



**Broad  
Compatibility**

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# HVAC/R Distributors

HVAC/R distributors count on Intermatic to provide reliable energy control and surge protection solutions while collaborating on marketing initiatives and supporting shared business goals.



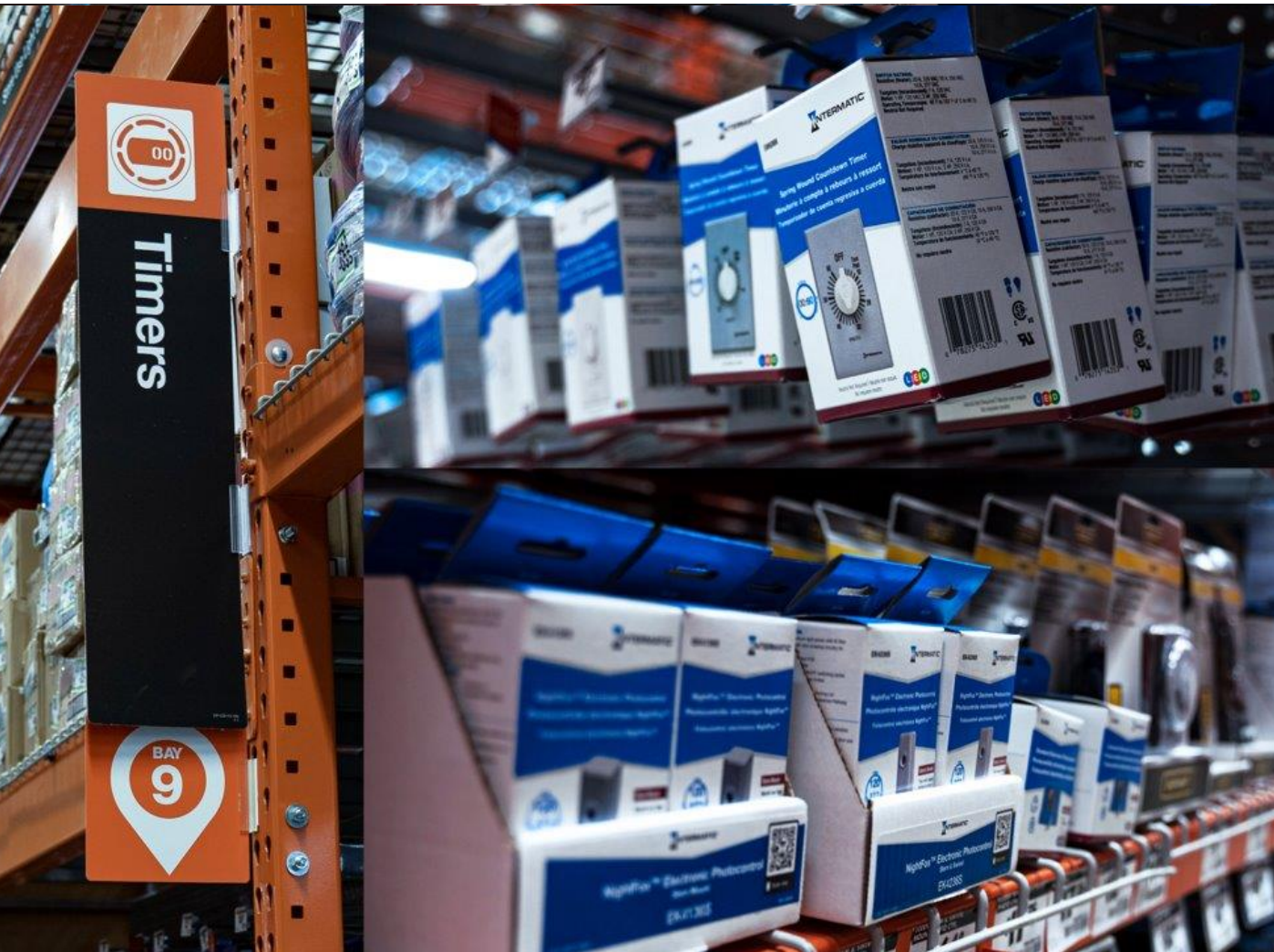
**Digital Merchandising  
Toolkits**



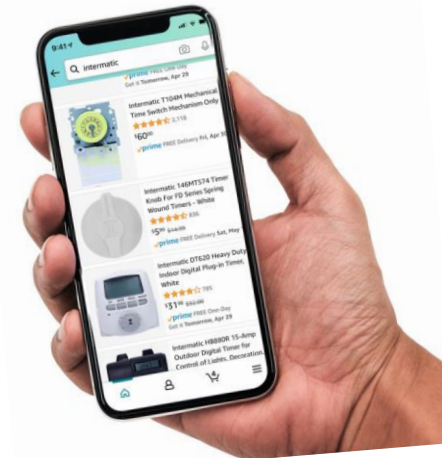
**Point-of-Purchase  
Marketing Support**



# Retail



Supplementing our extensive distributor network, partnerships with retail outlets across North America help us support DIY enthusiasts and independent contractors. This includes a growing portion of direct-to-customer online sales.



**Electrical  
Category Leader**

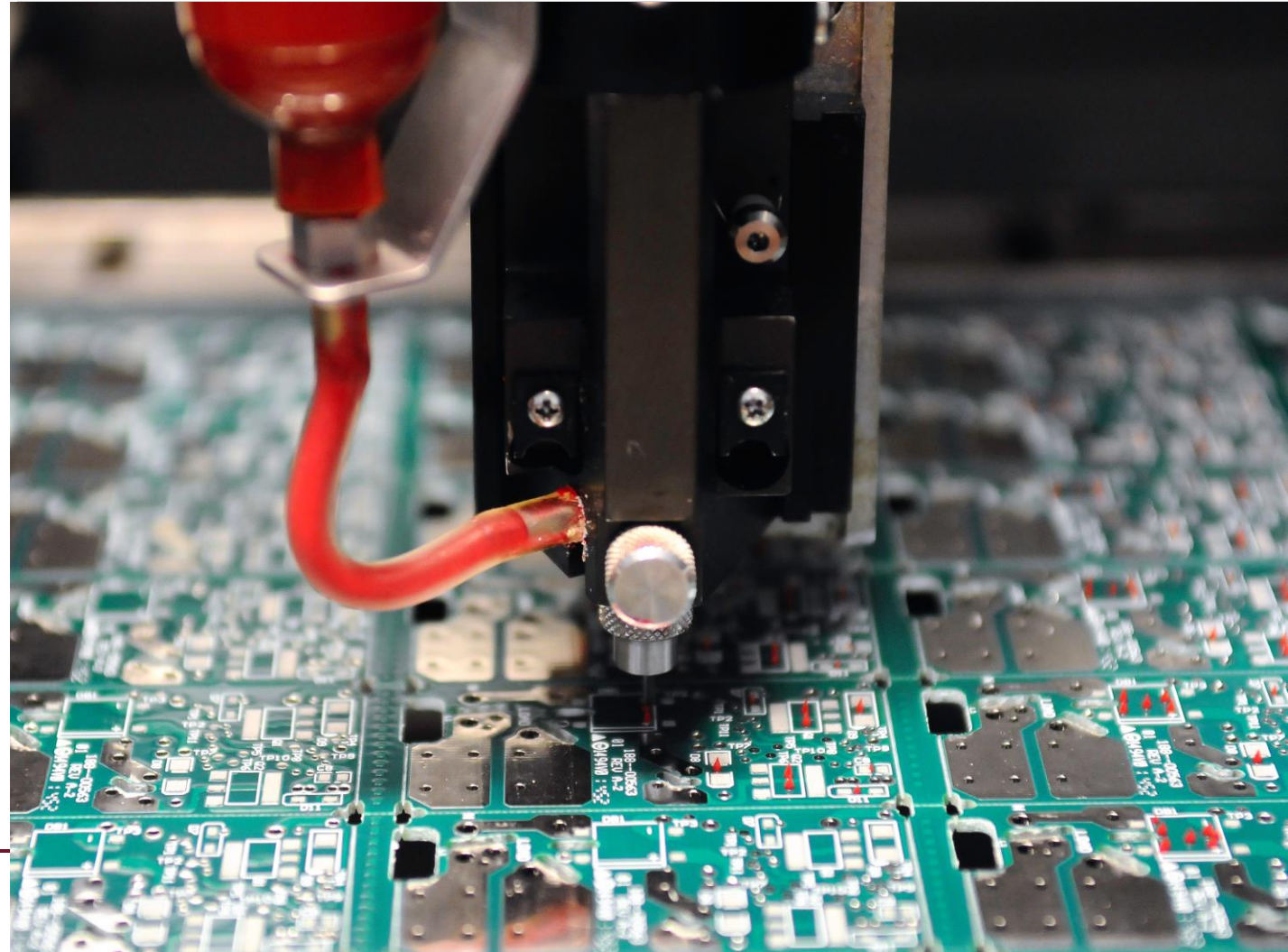
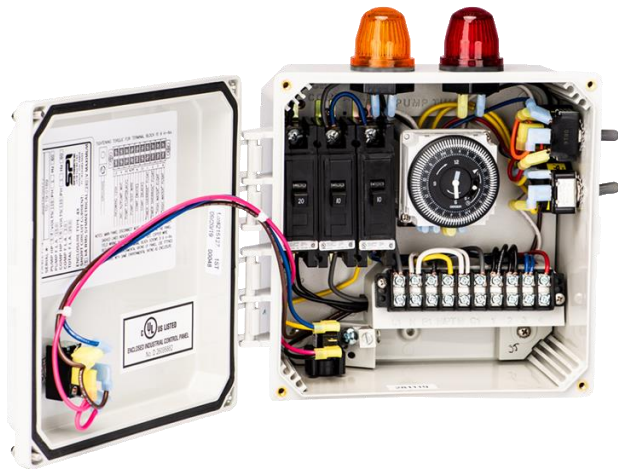




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# OEM

Our experienced engineers and product managers help OEMs and panel builders bring their ideas to life by integrating trusted Intermatic solutions and technology.



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# MRO



Our Maintenance, Repair and Operation (MRO) network supports basic stock-and-flow solutions while helping customers stay ahead of new trends and industry best practices.



**Online  
Customer Portal**



**Real-time Account  
Management**

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# Building for the **Future**

New technology and solutions to push the industry forward

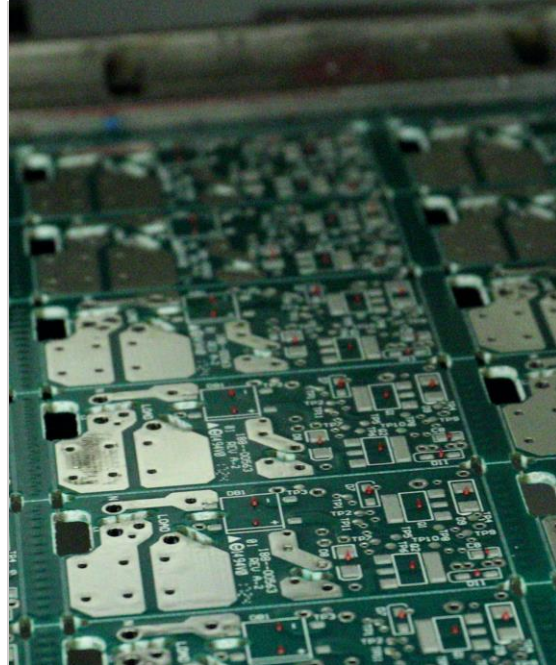


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# Key Focuses



Scalable Smart  
Technology



Automated  
Manufacturing



Enhanced LED  
Compatibility



New and Diverse  
OEM Partnerships

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# Thank You

Connect with us below for continued updates and industry best practices



[Intermatic.com](https://www.intermatic.com)



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# Why Choose **Intermatic**

Partner with a proven leader and help us build towards the next 130 years of business



## OUR EXPERIENCE

Our family-owned company has been an industry leader for more than a century



## OUR VISION

Bringing new solutions to life while keeping contractors at the center of our business



## OUR TEAM

Skilled individuals with a shared vision, delivering award-winning results



## OUR MISSION

Quality is at the heart of everything we do



## OUR HISTORY

Using experiences from the past to propel us in the future



## OUR REACH

A global customer base that is continually expanding